



VICTORIA
GOVERNMENT GAZETTE.

Published by Authority.

[Registered at the General Post Office, Melbourne, for transmission by post as a newspaper.]

No. 10]

WEDNESDAY, JANUARY 2.

[1957

Labour and Industry Acts.

AMENDING DETERMINATION OF THE SADDLERY AND HARNESS BOARD.

NOTE.—This Determination applies to the whole of the State of Victoria.

IN accordance with the provisions of the Labour and Industry Acts, the Wages Board appointed to "determine the lowest prices or rates which may be paid to any persons employed in the trade of manufacturing harness, saddlery, or whipthongs" has made the following Determination, namely:—

That, on the 7th November, 1956, the Determination made on the 9th May, 1955, and published in *Government Gazette*, No. 432 of the 4th July, 1955, as amended shall be further amended by adding the following new clause:—

OLYMPIC GAMES HOLIDAY.

18A. In connexion with the holding of the Olympic Games in Victoria, during the months of November, and December, 1956, where a holiday or half-holiday is proclaimed by Order in Council throughout any Municipality or part thereof, or within any defined area, such holiday or half-holiday shall, so far as such Municipality or part thereof, or such defined area is concerned be deemed to be included in the list of holidays prescribed in clause 18.

Provided that no employee shall be entitled to the conditions prescribed by this clause for more than the equivalent of one working day.

P. A. RANGLES, J.P., Chairman.

J. V. WILLOX, Secretary.

Melbourne, 7th November, 1956.

By Authority: W. M. HOUSTON, Government Printer, Melbourne.

No. 10.—12690/56.—Price 6s.

The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that every entry should be supported by a valid receipt or invoice. This not only helps in tracking expenses but also ensures compliance with tax regulations.

In the second section, the author provides a detailed breakdown of the company's revenue for the quarter. It includes a comparison between actual performance and the budgeted figures. The analysis shows that while sales in the core market met expectations, there was a significant shortfall in the emerging markets segment.

The third section focuses on the operational challenges faced by the organization. It highlights the need for better communication between departments and the implementation of new software tools to streamline processes. The author suggests that these changes are essential for improving efficiency and reducing costs.

Finally, the document concludes with a set of recommendations for the upcoming period. It advises the management to prioritize customer service and invest in employee training. The author believes that these strategies will help the company achieve its long-term goals and maintain a competitive edge in the market.



VICTORIA
GOVERNMENT GAZETTE.

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[Registered at the General Post Office, Melbourne, for transmission by post as a newspaper.]

No. 11]

WEDNESDAY, JANUARY, 2.

[1957

Labour and Industry Acts.

AMENDING DETERMINATION OF THE LIFT BOARD.

NOTE.—This Determination applies to the whole of the State of Victoria.

IN accordance with the provisions of the Labour and Industry Acts, the Wages Board appointed to "determine the lowest prices or rates which may be paid to any person or persons or classes of persons employed in the process, trade, business, or occupation of a lift attendant" has made the following Determination, namely:—

That, on the 7th November, 1956, the Determination made on the 14th June, 1955, and published in *Government Gazette*, No. 637 of the 7th October, 1955, shall be amended by adding the following new clause:—

OLYMPIC GAMES HOLIDAY.

8A. In connexion with the holding of the Olympic Games in Victoria, during the months of November, and December, 1956, where a holiday or half-holiday is proclaimed by Order in Council throughout any Municipality or part thereof, or within any defined area, such holiday or half-holiday shall, so far as such Municipality or part thereof, or such defined area is concerned be deemed to be included in the list of holidays prescribed in clause 8.

Provided that no employee shall be entitled to the conditions prescribed by this clause for more than the equivalent of one working day.

Provided further that an employee who fails to attend for work on the working day before and/or after such holiday or half-holiday without reasonable excuse shall not be entitled to be paid for such holiday or half-holiday.

P. A. RANGLES, J.P., Chairman.

J. V. WILLOX, Secretary.

Melbourne, 7th November, 1956.

By Authority: W. M. HOUSTON, Government Printer, Melbourne.

No. 11.—12691/56.—Price 6s.

1. Simplify the expression $3x^2 + 5x - 2x^2 + 7x - 4$.

2. Solve the equation $2x + 5 = 15$.

3. Factorize the expression $x^2 - 9$.

4. Expand the expression $(x + 3)^2$.

5. Solve the system of equations $x + y = 10$ and $x - y = 2$.

6. Simplify the expression $\frac{x^2 - 4}{x + 2}$.

7. Solve the quadratic equation $x^2 - 5x + 6 = 0$.

8. Find the area of a rectangle with length $8x$ and width $5x$.

9. Simplify the expression $2x^3 + 3x^2 - 4x + 7 - (x^3 + 2x^2 - 5x + 1)$.

10. Solve the equation $3x - 7 = 2x + 4$.



VICTORIA

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No. 12]

WEDNESDAY, JANUARY 2.

[1957

AMENDING DETERMINATION OF THE TANNERS (FURRED SKINS) BOARD.

NOTES.—(a) This Determination applies to the whole of the State of Victoria.

(b) On the 9th September, 1947, the Fellmongers Board was deprived of the power to determine the lowest prices or rates which may be paid to any person or persons or classes of persons employed in the process trade or business of a tanner of sheep skins from which the wool has not been removed and such power was conferred exclusively on the Tanners (Furred Skins) Board.

IN accordance with the provisions of the Labour and Industry Acts, the Wages Board appointed to "determine the lowest prices or rates which may be paid to any person or persons or classes of persons employed in the trade of a tanner of all kinds of furred skins, or a dresser or a dyer of such skins," has made the following Determination, namely:—

That, on the 8th November, 1956, the Determination made on the 9th February, 1956, and published in *Government Gazette*, No. 465 of the 7th May, 1956, shall be amended by adding the following new clause:—

OLYMPIC GAMES HOLIDAY.

17A. In connexion with the holding of the Olympic Games in Victoria, during the months of November, and December, 1956, where a holiday or half-holiday is proclaimed by Order in Council throughout any Municipality or part thereof, or within any defined area, such holiday or half-holiday shall, so far as such Municipality or part thereof, or such defined area is concerned be deemed to be included in the list of holidays prescribed in clauses 16 and 17.

No employee shall be entitled to the conditions prescribed by this clause for more than the equivalent of one working day.

Provided that an employee who fails to attend for work on the working day before and/or after such holiday or half-holiday without reasonable excuse shall not be entitled to be paid for such holiday or half-holiday.

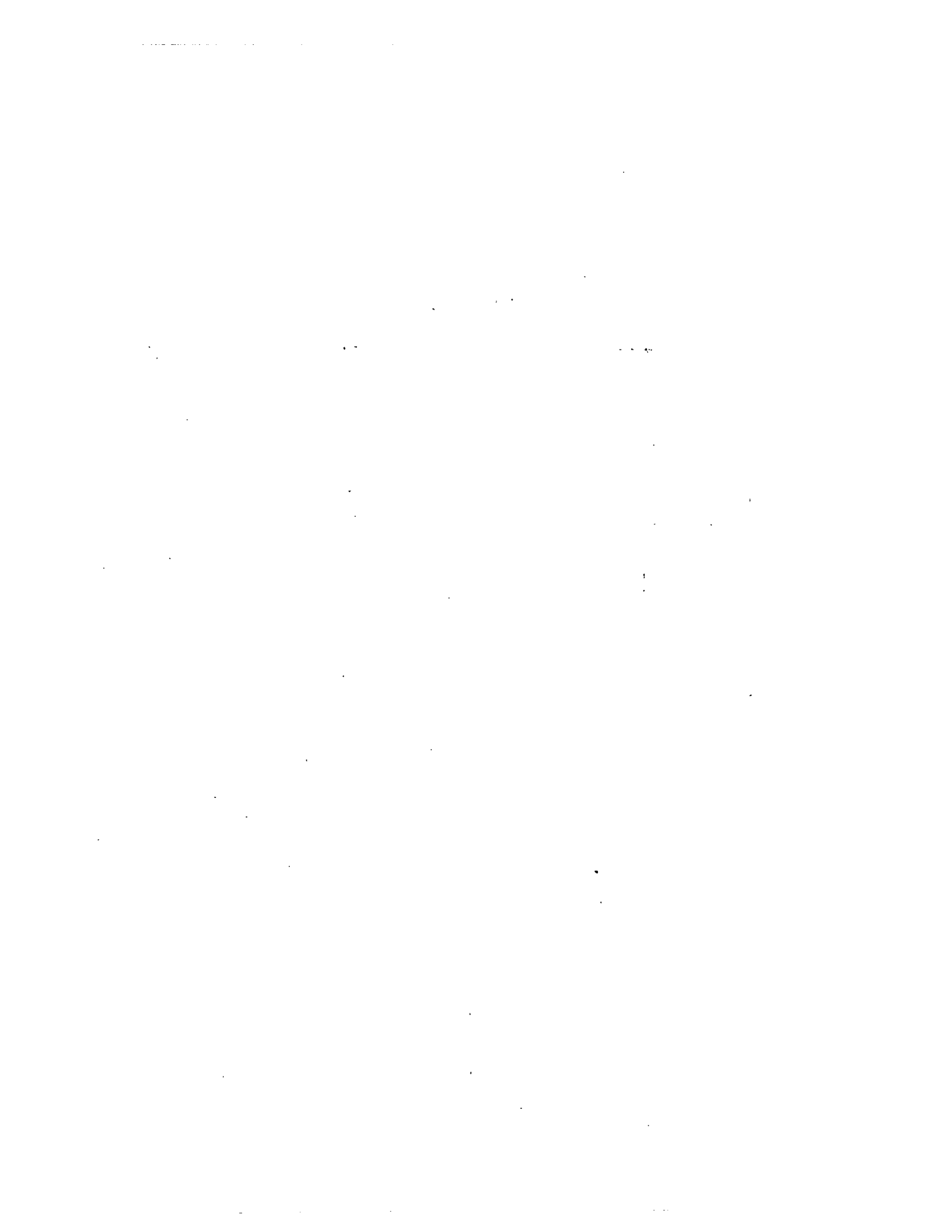
Provided further that by agreement between any employer and his employees another day or half-day may be substituted during the period of the 1956 Olympic Games—22nd November, 1956, to 8th December, 1956—for the day or half-day as the case may be proclaimed for the locality in which the employer's undertaking is situated.

P. A. RANGLES, J.P., Chairman.

J. V. WILLOX, Secretary.

Melbourne, 8th November, 1956.

By Authority: W. M. HOUSTON, Government Printer, Melbourne.





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No. 13]

WEDNESDAY, JANUARY 2.

[1957

Labour and Industry Acts.

AMENDING DETERMINATION OF THE IRONMOULDERS BOARD.

NOTES.—A. This Determination applies to the whole of the State of Victoria.

B. The following trades were proclaimed on 13th January, 1932, as apprenticeship trades under the *Apprenticeship Act 1928* for the Metropolitan District:—Jobbing Moulding and Coremaking, Jobbing Brass Moulding and Coremaking.

Full particulars of the apprenticeship regulations for these trades may be obtained on application to the Secretary, Apprenticeship Commission, Russell-street, Melbourne. C.I. (Price 3d.)

IN accordance with the provisions of the Labour and Industry Acts, the Wages Board appointed to "determine the lowest prices or rates of payment which may be paid to any person or persons or classes of persons (other than moulders employed in moulding metal bedsteads) employed in the process, trade, or business of an ironmoulder," has made the following Determination, namely:—

That as from the 30th October, 1956, the Determination made on the 20th December, 1954, and published in *Government Gazette* No. 46 of the 4th February, 1955, as amended, shall be further amended by adding the following new clause:—

OLYMPIC GAMES HOLIDAY.

11A. Where, consequent upon the holding of the 1956 Olympic Games, a Public Holiday or public half-holiday is proclaimed by Order-in-Council or otherwise gazetted by the authority of the Commonwealth or of the State Government of Victoria throughout the State of Victoria or part thereof, such day or half-day shall, within the defined locality be deemed to be a holiday or half-holiday as the case may be without deduction of pay for the purposes of this Determination.

Provided that no employee shall be entitled to the benefit of more than one such holiday or half-holiday as the case may be and provided that an employee who fails to attend for work on the working day before and/or the working day after such public holiday or half-holiday without reasonable excuse shall not be entitled to be paid for such holiday or half-holiday.

Provided further that by agreement between any employer and his employees another day or half-day may be substituted during the period of the 1956 Olympic Games—22nd November, 1956, to 8th December, 1956—for the day or half-day as the case may be proclaimed for the locality in which the employer's undertaking is situated.

A. V. BARNES, J.P., Chairman.

J. W. RYAN, Secretary.

Melbourne, 30th October, 1956.

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that proper record-keeping is essential for transparency and accountability, particularly in the context of public administration and financial management. The text notes that without reliable records, it is difficult to track expenditures, assess performance, and identify areas for improvement.

2. The second part of the document addresses the challenges associated with data collection and analysis. It highlights that gathering comprehensive data from various sources can be a complex and time-consuming process. However, the benefits of having a robust data set are significant, as it allows for more informed decision-making and the identification of trends and patterns. The document suggests that investing in data management systems and training staff can help overcome these challenges.

3. The third part of the document focuses on the role of technology in modernizing operations. It discusses how digital tools and platforms can streamline processes, reduce errors, and improve communication. For example, the use of cloud-based systems can facilitate data sharing and collaboration across different departments. The text also mentions the importance of ensuring that any technology adopted is secure and compliant with relevant regulations.

4. The fourth part of the document discusses the need for continuous learning and development. It argues that as the environment evolves, individuals and organizations must stay updated with the latest knowledge and skills. This can be achieved through various means, such as attending workshops, conferences, and taking courses. The document encourages a culture of learning where employees are encouraged to seek out new opportunities for growth and development.

5. The fifth part of the document concludes by summarizing the key points discussed. It reiterates that effective record-keeping, data management, technology adoption, and continuous learning are all critical components of a successful organization. The document ends with a call to action, urging stakeholders to take the necessary steps to implement these practices and drive positive change.



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No. 14]

WEDNESDAY, JANUARY 2.

[1957

Labour and Industry Acts.

AMENDING DETERMINATION OF THE NON-FERROUS METALS BOARD.

NOTE.—(a) This Determination applies to the whole of the State of Victoria.

(b) On the 7th March, 1950, the powers of the Jewellers Board and of the Non-ferrous Metals Board were adjusted by depriving the said Non-ferrous Metals Board of the power to determine the lowest prices or rates which may be paid to any person employed in the process, trade, or business of a manufacturing jeweller at producing rods, bars, sections, angles, sheets, strips, ingots, tubes, or wire from brass, copper, or other non-ferrous metals, and conferring such power exclusively on the said Jewellers Board.

(c) Until the date of coming into operation of this Determination the wages and conditions of persons now provided for herein, were provided for in the Determination of the Engineers and Brassworkers (Unskilled) Board.

IN accordance with the provisions of the Labour and Industry Acts, the Wages Board which now has the power to determine the lowest prices or rates which may be paid to—

Any person or persons or classes of persons employed in the process, trade, or business of producing rods, bars, sections, angles, sheets, strips, ingots, tubes, or wire from brass, copper, or other non-ferrous metals;—
has made the following Determination, namely:—

That as from the 30th October, 1956, the Determination made on the 21st December, 1954, and published in *Government Gazette* No. 50 of the 4th February, 1955, shall be amended by adding the following new clause:—

OLYMPIC GAMES HOLIDAY.

9A. Where, consequent upon the holding of the 1956 Olympic Games, a Public Holiday or public half-holiday is proclaimed by Order-in-Council or otherwise gazetted by the authority of the Commonwealth or of the State Government of Victoria throughout the State of Victoria or part thereof, such day or half-day shall, within the defined locality be deemed to be a holiday or half-holiday as the case may be without deduction of pay for the purposes of this Determination.

Provided that no employee shall be entitled to the benefit of more than one such holiday or half-holiday as the case may be and provided that an employee who fails to attend for work on the working day before and/or the working day after such public holiday or half-holiday without reasonable excuse shall not be entitled to be paid for such holiday or half-holiday.

Provided further that by agreement between any employer and his employees another day or half-day may be substituted during the period of the 1956 Olympic Games—22nd November, 1956, to 8th December, 1956—for the day or half-day as the case may be proclaimed for the locality in which the employer's undertaking is situated.

A. V. BARNES, J.P., Chairman.

J. W. RYAN, Secretary.

Melbourne, 30th October, 1956.

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VICTORIA
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No. 15]

WEDNESDAY, JANUARY 2.

[1957

Labour and Industry Acts.

AMENDING DETERMINATION OF THE TINSMITHS BOARD.

NOTE.—(1) This Determination applies to the whole of the State of Victoria.

NOTE.—(2) Sheet Metal.—First Class Bench Work was proclaimed on 24th May, 1938, as an Apprenticeship Trade under the *Apprenticeship Act 1928*, for the Metropolitan District.

Full particulars of the Apprenticeship Regulations for this trade may be obtained on application to the Secretary, Apprenticeship Commission, Melbourne (price 3d.).

NOTE.—(3) On the 7th February, 1938, the Board was deprived of the power to determine the lowest prices or rates which may be paid to any person employed in the process, trade, or business of metal polishing, and such power was conferred exclusively on the Electroplaters Board.

IN accordance with the provisions of the Labour and Industry Acts, the Wages Board which since the 7th February, 1938, has had the power to determine the lowest prices or rates which may be paid to any persons or classes of persons employed in the process trade or business of preparing or manufacturing articles made of tin plate or other metal, 10 gauge or lighter, including the japanning of such articles, but not including persons cutting patterns of boots, shoes, and slippers, or persons employed in the process trade or business of metal polishing, has made the following Determination, namely:—

That as from the 30th October, 1956, the Determination made on the 1st December, 1954, and published in *Government Gazette* No. 34 of the 4th February, 1955, as amended, shall be further amended by adding the following new clause:—

OLYMPIC GAMES HOLIDAY.

11A. Where, consequent upon the holding of the 1956 Olympic Games, a Public Holiday or public half-holiday is proclaimed by Order-in-Council or otherwise gazetted by the authority of the Commonwealth or of the State Government of Victoria throughout the State of Victoria or part thereof, such day or half-day shall, within the defined locality be deemed to be a holiday or half-holiday as the case may be without deduction of pay for the purposes of this Determination.

Provided that no employee shall be entitled to the benefit of more than one such holiday or half-holiday as the case may be and provided that an employee who fails to attend for work on the working day before and/or the working day after such public holiday or half-holiday without reasonable excuse shall not be entitled to be paid for such holiday or half-holiday.

Provided further that by agreement between any employer and his employees another day or half-day may be substituted during the period of the 1956 Olympic Games—22nd November, 1956, to 8th December, 1956—for the day or half-day as the case may be proclaimed for the locality in which the employer's undertaking is situated.

A. V. BARNES, J.P., Chairman.

J. W. RYAN, Secretary.

Melbourne, 30th October, 1956.

By Authority: W. M. HOUSTON, Government Printer, Melbourne.

No. 15.—12699/56.—PRICE 6D.

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VICTORIA
GOVERNMENT GAZETTE.

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No. 16]

WEDNESDAY, JANUARY 2.

[1957

Labour and Industry Acts.

AMENDING DETERMINATION OF THE PHOTOGRAPHIC GOODS BOARD

NOTE.—This Determination applies to the whole of the State of Victoria.

IN accordance with the provisions of the Labour and Industry Acts, the Wages Board appointed to "determine the lowest prices or rates which may be paid to any person or persons or classes of persons employed in the process, trade, or business of manufacturing or preparing photographic goods or materials" has made the following Determination, namely:—
That, as from the 24th October, 1956, the Determination made on the 16th May, 1955, and published in *Government Gazette*, No. 639 of the 7th October, 1955, shall be amended by:—

(i) deleting sub-clause (d) of clause 3 and inserting in lieu thereof the following:—

(d) A shift worker whilst on afternoon or night shift shall be paid ordinary rates plus 10 per cent. for such shifts, provided that if he or she works on a night shift which does not rotate with some other shift or with day work so as to give him or her at least one third of his or her working time off night shift, he or she shall be paid at the rate of time and a quarter for the ordinary working hours of such shifts.

(ii) deleting clause 7 and inserting in lieu thereof the following:—

HOLIDAYS.

7. All employees, including piece-workers, shall be entitled to the ten holidays hereinafter mentioned without any deduction from the weekly rate of pay, viz.:—New Year's Day, Australia Day, Labour Day, Good Friday, Easter Monday, Anzac Day, Queen's Birthday, Melbourne Cup Day, Christmas Day, and Boxing Day, or any other day which may be by Act of Parliament or Proclamation substituted therefor: Provided that no holiday rate of pay shall be allowed in respect of any such days as may fall on a Saturday or Sunday.

7A. In connexion with the holding of the Olympic Games in Victoria, during the months of November, and December, 1956, where a holiday or half-holiday is proclaimed by Order in Council throughout any Municipality or part thereof, or within any defined area, such holiday or half-holiday shall, so far as such Municipality or part thereof, or such defined area is concerned be deemed to be included in the list of holidays prescribed in clauses 6 and 7 hereof.

Provided that no employee shall be entitled to the conditions prescribed by this clause for more than the equivalent of one working day.

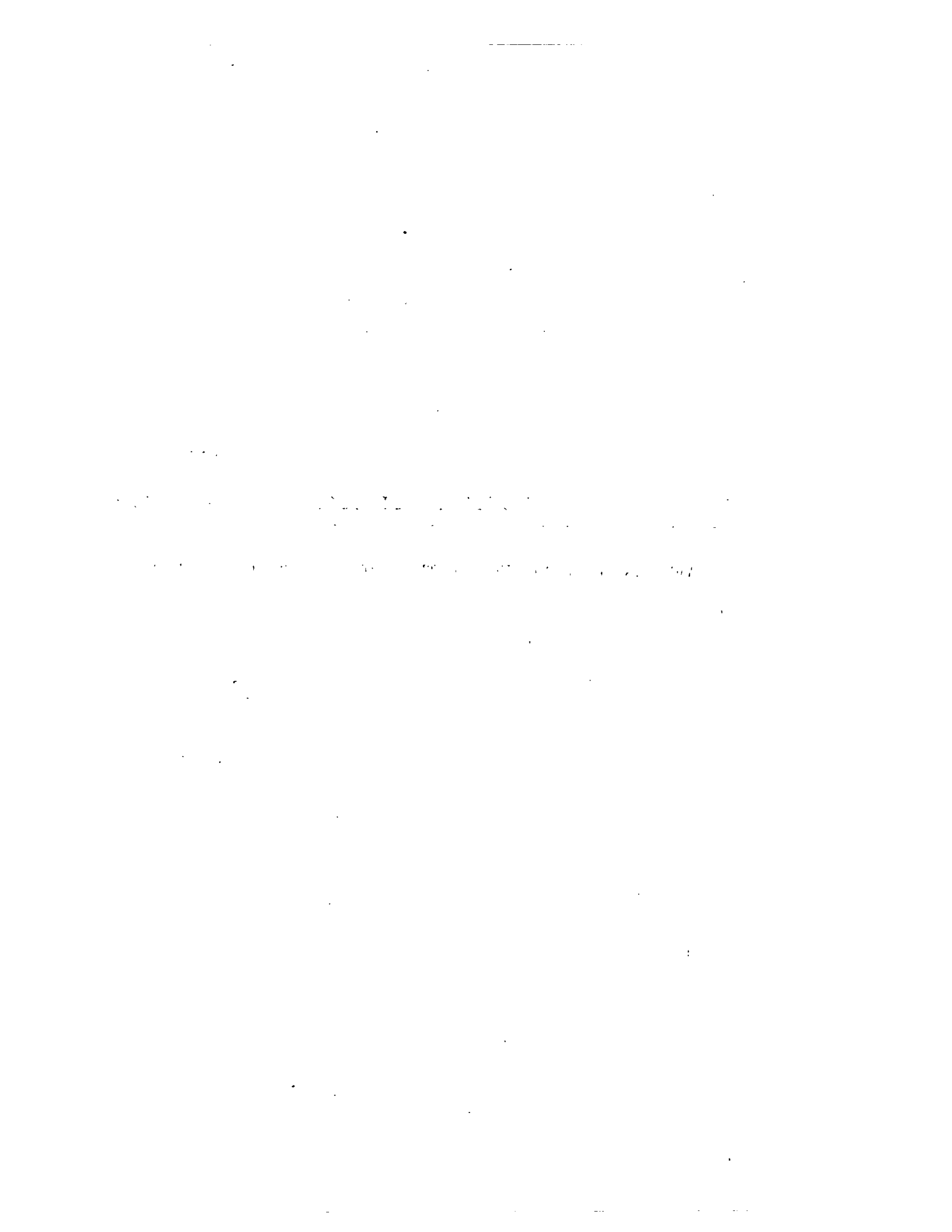
Provided further that an employee who fails to attend for work on the working day before and/or after such holiday or half-holiday without reasonable excuse shall not be entitled to be paid for such holiday or half-holiday.

A. V. BARNS, J.P., Chairman.

J. W. RVAN, Secretary.

Melbourne, 24th October, 1956.

By Authority: W. M. HOUSTON, Government Printer, Melbourne.





VICTORIA
GOVERNMENT GAZETTE.

Published by Authority.

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No. 17]

WEDNESDAY, JANUARY 2.

[1957

Labour and Industry Acts.

AMENDING DETERMINATION OF THE PHOTOGRAPHERS BOARD

NOTE.—This Determination since the 2nd July, 1946, has applied to the whole of the State of Victoria.

IN accordance with the provisions of the Labour and Industry Acts, the Wages Board which, since the 20th February, 1940, has had the power to determine the lowest prices or rates which may be paid to any person or persons or classes of persons employed in the process, trade, or business of taking, making, or doing any other work in the production of photographs, has made the following Determination, namely:—

That, as from the 24th October, 1956, the Determination made on the 23rd November, 1953, and published in *Government Gazette*, No. 3 of the 5th January, 1954, as amended, shall be further amended by deleting clause 9 and inserting in lieu thereof the following:—

PUBLIC HOLIDAYS.

9. Any employee who ordinarily works 22 hours or more per week shall be entitled to the holidays (or any day or days substituted in lieu thereof) mentioned in clause 7, without deduction of pay. Provided that no employee shall be entitled to receive payment for any of such holidays for more than the hours he or she ordinarily works on the day on which any such holiday occurs.

9A. In connexion with the holding of the Olympic Games in Victoria, during the months of November, and December, 1956, where a holiday or half-holiday is proclaimed by Order in Council throughout any Municipality or part thereof, or within any defined area, such holiday or half-holiday shall, so far as such Municipality or part thereof, or such defined area is concerned be deemed to be included in the list of holidays prescribed in clauses 7 and 9 hereof.

Provided that no employee shall be entitled to the conditions prescribed by this clause for more than the equivalent of one working day.

Provided further that an employee who fails to attend for work on the working day before and/or after such holiday or half-holiday without reasonable excuse shall not be entitled to be paid for such holiday or half-holiday.

A. V. BARNES, J.P., Chairman.

J. W. RYAN, Secretary.

Melbourne, 24th October, 1956.

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No. 18]

WEDNESDAY, JANUARY 2.

[1957

Labour and Industry Acts.

AMENDING DETERMINATION OF THE BOILERMAKERS BOARD.

NOTE.—(1) This Determination applies to the whole of the State of Victoria.

(2) Boilermaking.—Boilermaking and/or steel construction was proclaimed on the 1st December, 1937, as an Apprenticeship Trade under the *Apprenticeship Act 1928*, for the Metropolitan District.

Full particulars of the Apprenticeship Regulations for this trade may be obtained on application to the Secretary, Apprenticeship Commission, Melbourne (price 3d.).

IN accordance with the provisions of the Labour and Industry Acts, the Wages Board which now has power to "determine the lowest prices or rates which may be paid to any persons employed in the trade of—

- (a) Boilermaking;
- (b) Iron or steel working in connexion with—
 - (1) Ship or bridge building;
 - (2) Girder, tank, wagon, or truck making;
 - (3) Wrought iron or steel pipe making;
 - (4) Structural iron or steel work"—

has made the following Determination, namely:—

That, as from the 30th October, 1956, the Determination made on the 12th January, 1955, and published in *Government Gazette*, No. 147 of the 1st April, 1955, shall be amended by adding the following new clause:—

OLYMPIC GAMES HOLIDAY.

11A. Where, consequent upon the holding of the 1956 Olympic Games, a public holiday or public half-holiday is proclaimed by Order in Council or otherwise gazetted by the authority of the Commonwealth or of the State Government of Victoria throughout the State of Victoria or part thereof, such day or half-day shall, within the defined locality be deemed to be a holiday or half-holiday as the case may be without deduction of pay for the purposes of this Determination.

Provided that no employee shall be entitled to the benefit of more than one such holiday or half-holiday as the case may be and provided that an employee who fails to attend for work on the working day before and/or the working day after such public holiday or half-holiday without reasonable excuse shall not be entitled to be paid for such holiday or half-holiday.

Provided further that by agreement between any employer and his employees another day or half-day may be substituted during the period of the 1956 Olympic Games—22nd November, 1956, to 8th December, 1956—for the day or half-day as the case may be proclaimed for the locality in which the employer's undertaking is situated.

A. V. BARNS, J.P., Chairman,
J. W. RYAN, Secretary.

Melbourne, 30th October, 1956.

By Authority: W. M. HOUSTON, Government Printer, Melbourne.

No. 18.—12707/56.—PRICE 6d.

[The body of the document contains extremely faint and illegible text, likely bleed-through from the reverse side of the page. The text is too light to be transcribed accurately.]



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No. 19]

WEDNESDAY, JANUARY 2.

[1957

Labour and Industry Acts.

AMENDING DETERMINATION OF THE FILEMAKERS BOARD.

NOTE.—This Determination applies to the whole of the State of Victoria.

IN accordance with the provisions of the Labour and Industry Acts, the Wages Board appointed to "determine the lowest rates which may be paid to any person or persons or classes of persons, excluding smiths (iron, brass, or copper), electrical fitters, electrical mechanics, machinist (1st and 2nd class), toolmakers, tradesmen, engineers, welders (1st and 2nd class), and patternmakers employed in the process, trade, or business of manufacturing or preparing files or rasps of any description for use as tools of trade," has made the following Determination, namely:—

That, as from the 30th October, 1956, the Determination made on the 21st December, 1954, and published in *Government Gazette* No. 49 of the 4th February, 1955, shall be amended by adding the following new clause:—

OLYMPIC GAMES HOLIDAY.

9A. Where, consequent upon the holding of the 1956 Olympic Games, a public holiday or public half-holiday is proclaimed by Order in Council or otherwise gazetted by the authority of the Commonwealth or of the State Government of Victoria throughout the State of Victoria or part thereof, such day or half-day shall, within the defined locality be deemed to be a holiday or half-holiday as the case may be without deduction of pay for the purposes of this Determination.

Provided that no employee shall be entitled to the benefit of more than one such holiday or half-holiday as the case may be and provided that an employee who fails to attend for work on the working day before and/or the working day after such public holiday or half-holiday without reasonable excuse shall not be entitled to be paid for such holiday or half-holiday.

Provided further that by agreement between any employer and his employees another day or half-day may be substituted during the period of the 1956 Olympic Games—22nd November, 1956, to 8th December, 1956—for the day or half-day as the case may be proclaimed for the locality in which the employer's undertaking is situated.

A. V. BARNES, J.P., Chairman.

J. W. RYAN, Secretary.

Melbourne, 30th October, 1956.

By Authority: W. M. HOUSTON, Government Printer, Melbourne.

The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that every entry should be supported by a valid receipt or invoice. This not only helps in tracking expenses but also ensures compliance with tax regulations.

In the second section, the author outlines the various methods used for data collection and analysis. These include surveys, interviews, and focus groups. Each method has its own strengths and limitations, and the choice depends on the specific research objectives.

The third section provides a detailed overview of the results obtained from the study. It highlights the key findings and discusses their implications for the industry. The data shows a clear trend towards digitalization, which is reshaping the way businesses operate.

Finally, the document concludes with a series of recommendations for future research and practice. It suggests that further exploration is needed in the area of digital marketing strategies and their impact on customer behavior.